

Introduction and Investment Guide 2022/2023



Hi there,

Thankyou for downloading this Information and Investment Guide. I'm Michelle - the creator behind Aleph Studio, a design house that specialises in Identity Design, Branding and Graphic Spellcasting for magically-minded businesses, professionals and creative entrepreneurs.

Aleph Studio offers deeply thoughtful Branding and Graphic Design that is grounded in psychology and intention, and visioned through the aether; mixing best practice design and marketing strategy with powerful magick.

The clients I work with appreciate the importance of strong and appropriate graphics to clearly portray their business philosophy and attract their ideal clients. Most feel a resonance with my approach immediately and therefore place trust in my process and expertise. Together, we create powerful and strategic visuals to share your message with your market to ensure they understand your offering and the passionate force behind it.

If it sounds like we'd be a good fit, read on for more information and pricing on Aleph Studio services.



I know you offer something unique.

I know the passion behind it.

I also know that choosing a graphic designer can be a little daunting.

So here's a little more info about me...

I've been told time and again that I seem to just intuitively and mystically understand my clients. And there is definitely some truth to that. However, a LOT of thought, reflection and expertise goes into my work also. I genuinely want to capture the essence of your business and communicate it to the right people, in the right way.

I also have:

- Bachelor of Creative Media (Graphic Design)
- Bachelor of Management and Professional Studies (Marketing+Sociology)
- Almost 15 years design and marketing experience, including in high-end Creative Studios and as a solo freelancer
- A few Awards under my belt, for both design and retail marketing (*if you're into that kind of thing)



Michelle from Aleph Studio is amazing at what she does. Gosh! Michelle's super power is being able to vision exactly what you want. When I first saw my designs I was so excited. The imagery was far greater than what I had imagined and was exactly what I needed.



Michelle has a deep, seemingly intuitive approach to her work... I was blown away with her graphic representation for my business logo.

-PAUL SMITH



The goal of a designer is to listen, observe, understand, sympathize, empathize, synthesize, and glean insights that enable him or her to 'make the invisible visible'.

-Hillman Curtis



Aleph Studio specialises in Branding, Identity Design, Brand & Marketing Strategy and Creative Direction.

In addition, clients often request a variety of other items, including but not limited to:

- + Book + Podcast Cover Art
- + Event Promotional Design
- + Social Media Graphics
- + Website Graphics
- + Custom Magick Sigils

- + Business cards/branded stationery
- + Flyers/brochures/postcards
- + Product Packaging graphics
- + Sales kits/price lists/service guides
- + Brochures/flyers/catalogues

Aleph Studio Branding Packages

INITIATE LOGO PACKAGE

Brand Discovery Journal

- + Design strategy and Creative Direction
- + Logo Suite Design (1 concept, 2 revisions):

Includes Primary Logo format, Secondary Logo format and Logo Submark / Avatar

+ Files Exported in a variety of usable formats for Print and Screen (PDF, PNG, EPS, JPG)

INVESTMENT: AUD \$750

ELEMENTAL BRANDING PACKAGE

Brand Discovery Journal + In-depth Visual Strategy Session

- + Market research, Design Strategy and Creative Direction
- + Identification of your unique mix of Brand Archetypes
- + Logo Suite Design (2 concepts, 2 revisions):

Includes Primary Logo format, Secondary Logo format and Logo Submark / Avatar, as well as Alternate colour variations for brand flexibility

- + Files Exported in a variety of usable formats for Print and Screen (PDF, PNG, EPS, JPG)
- + Extended Brand Colour Palette development
- + Brand Font selection and styling (Heading, Sub-head, Body and accent fonts)
- + Brand Style Sheet (Reference Sheet that outlines use of Logo and variations, Colour values as CMYK/RGB/HEX, and Font Styles)

INVESTMENT: AUD \$2200

Aleph Studio Branding Packages continued

ALCHEMY BRANDING PACKAGE: SILVER

Brand Discovery Journal + In-depth Visual Strategy Session

- + Brand Archetype identification and Write-ups to keep
- + Market research, Design strategy and Creative Direction
- + Curated Brand Moodboard
- + Strategic and flexible Identity System (2 concepts, 2 revisions) including: Primary Logo format, Secondary Logo format, 2 x Logo Submarks, as well as alternate Colour variations for brand system flexibility
- + Files Exported in a variety of usable formats for Print and Screen (PDF, PNG, EPS, JPG)
- + Brand Colour Palette development
- + Brand Font styling (Heading, Sub-head, Body and accent fonts)
- + Brand Style Sheet

(Reference Sheet that outlines use of Logo and variations, Colour values as CMYK/RGB/HEX, and Font Styles)

- + Design and/or creation of strategic on-brand supporting graphics / feature elements to enhance your brand communication and visual storytelling. Can include (but not limited to) edited stock imagery, illustrations, icons, vector elements, overlay effects, textures etc.
- *This valuable inclusion is my secret key to a masterful and professional visual brand
- + Graphic styling suggestions (so you can confidently create your own branded graphics moving forward)

INVESTMENT: AUD \$3555

Packages continued over page...

Aleph Studio Branding Packages continued

ALCHEMY BRANDING PACKAGE: GOLD

Brand Discovery Journal + In-depth Visual Strategy Session

- + Brand Archetype identification and Write-ups to keep
- + Market research, Design strategy and Creative Direction
- + Curated Brand Moodboard
- + Strategic and flexible Identity System (2 concepts, 2 revisions) including: Includes Primary Logo format, Secondary Logo format, 2 x Logo Submarks and additional Logo variations, as well as Colour variations
- + Brand Colour Palette development
- + Brand Font styling (Heading, Sub-head, Body and accent fonts)
- + Font Files to install and use, including Commercial Licensing
- + Design and/or creation of strategic on-brand supporting graphics / feature elements to enhance your brand communication and visual storytelling. Can include (but not limited to) edited stock imagery, illustrations, icons, vector elements, overlay effects, textures etc.
- *This valuable inclusion is my secret key to a masterful and professional visual brand
- + Brand Styling Bible

(Extensive Reference Document outlining rules of use for all Logo variations and contexts, Colour Palette values as CMYK/RGB/HEX, Font Use guidelines, branded imagery, use of supporting graphic elements/patterns/illustrations)

- + Social Media Banner or Web Banner
- + Launch graphics for Social Media 1 x Square Tile and 1 x FB/Instagram Story
- + 6 Social Media Tiles fully designed, or templated for Canva or Photoshop (can be used for quotes, stories, etc)
- + Email Signature graphic
- + Choose ONE extra:

Event or E-course artwork (Promo Flyer or Banner for Social Media) or Podcast Cover Artwork or Marketing Flyer / Promotional Banner or Signage or other approved piece

INVESTMENT: AUD \$5555

Aleph Studio Investment Guide for individual items

One-on-one Brand Strategy Consultation with write-up, 90mins AUD\$450 (A complete deep-dive into your brand to form key strategies from which to base all of your marketing activities, design etc. Includes discovery of your powerful mix of Brand Archetypes)

Comprehensive Brand Audit with write-up AUD\$450

(A thorough consultation to determine the value/effectiveness of your current brand *If you end up purchasing one of the Alchemy Brand Packages, this amount will then be discounted from your package.)

Branded Social Media Templates (x6) AUD\$690 Available as editable templates in Photoshop or Canva

Event Artwork Package AUD\$650

1 x Poster/Flyer + 1 x Banner (for Landing Page, Facebook etc) + Insta Tile + Insta Story

Book Cover Design AUD\$590

Podcast Cover Artwork AUD\$450

Business Card Design AUD\$350

Website, Facebook or Youtube Banners AUD\$350-\$450

Custom Magick Sigils AUD\$350

Product Packaging or Label Design - customised quote required

Need something not listed?

Just send me an email (michelle@aleph.studio) with as many details of your project as possible so I can provide a customised quote.

Happy clients make me happy.

That feeling you get from a grateful client is what drives me. I want you to feel in love with your graphics, and proud to show them to the world. I want your business to attract the ideal collective of loyal customers, and I want to watch it grow and flourish.

Here are some heartfelt words from a few of my happy clients...

"Your designs take me on a magical journey. So beautiful." - Tara Tucker

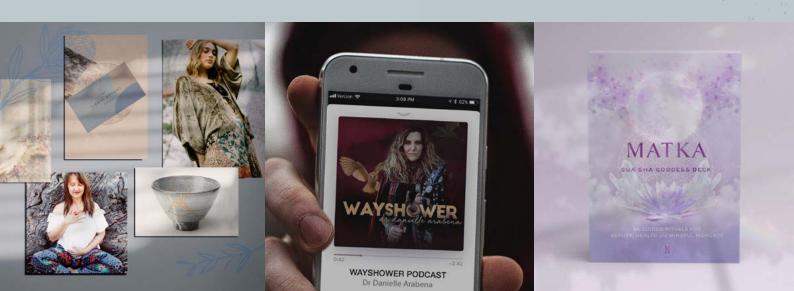
"Michelle is a branding GODDESS"

"I can't tell you how impressed I am with your work so far. I love what you are doing!" - Pamela Anne Celebrant "Michelle, you are an alchemist; a true magician!"

- Tara Zhinu, Passion8Rising

"I have used Aleph Studio on several projects and Michelle's work is amazing. She takes the time to *really* understand the outcomes desired, to ensure the artwork conveys exactly the right message" – Paul, AdPropulsion

"It's so refreshing to have someone understand what you do so perceptively, then pull your work and personality together in one well-designed space. So very happy with the result" - Marian Reid



Common Branding and Graphic Design Terminology

It can seem like designers speak their own language sometimes. But never fear, here is a breakdown of some terms that may help you to better understand Aleph Studio offerings, and smoothly navigate relationships with other designers too.

Concept: A fully developed visual idea / proposed design

Revision: A change or set of small changes to a design concept

Branding: In regards to design, branding refers to the complete visual aesthetic that communicates your business. In a wider context it refers to your business culture, ethos, the philosophy behind your offering and how you are perceived within the market.

Identity Design: Design of elements that form your visual brand communication; usually Logos, colour palettes, typography styles, accompanying visual cues and imagery.

Primary Logo: The 'official' logo version or one you use the most

Secondary Logo: A logo version with an alternate layout, that may be used in visual contexts where the Primary logo may not fit.

Logo Submark: An extension of, or sometimes an abbreviated version of your logo. Also referred to as an Avatar or Logomark. Often the submark is able to be used as a Profile Image on Social Media or as a Favicon on your website.

Favicon: A URL Icon, used in the browser window to signify your web address.

Terminology continued.

Collateral Item: Any designed item that markets your business (eg. flyers, letterheads, business cards, brochures etc.)

Social Media Tiles: Brand consistent designs to be used on social media. (Eg. an on-brand image, a quote in your brand typography style, a promotional graphic).

Typography: Fonts, typefaces and design of text.

Colour Palette: The limited group of colours used in your brand aesthetic. Usually no more than 5-6 colours.

Brand Strategy: A long-term plan to set strong foundations for a successful brand in order to achieve specific goals. It is directly connected to consumer needs, emotions, and competitive environments, and guides the brand look and feel.

Brand Archetype: A universally familiar set of personality traits that cut to the core of the human psyche and transcend time, place, culture, gender, age etc. Popularised by prominent psychoanalyst and mystic Carl Jung. When used in Branding they vastly enhance how a brand is understood by it's audience, and has a proven ability to attract the right client base.

ALEPH STUDIO

Like what you see?

Thanks for investing your time in reading through this information. If you like what you see and are interested in working together, here's what to do next:

To get started, send an email to michelle@aleph.studio with the details of your business and project.

I will then get in touch, ask for any additional information and we will begin to discuss your project in more detail to determine pricing and scheduling. A Zoom meeting or further email communication may be required before beginning the design process, where you can ask any additional questions and I can explain the design process in more detail.

*Aleph Studio branding projects are typically booked well in advance, with the average wait time being 2-3 months. To avoid disappointment it is wise to book ahead.

I'd love to hear from you, Michelle

In the meantime, feel free to follow me on Facebook and Instagram